

Consignment Terms & Structure

Term Length:

- Consigned items will be displayed for 3 months from the agreed-upon start date.

Revenue Split:

- 60% to the consignor (author/artist/vendor)
- 40% to Balcony Row Books

Accepted Items:

- Books: Must align with Balcony Row Books' mission and values (see Author Submission Guidelines).
- Sidelines (Non-Book Items): Items such as stationery, handmade goods, journals, or gifts that complement BRB's customer base and store aesthetic.

Pricing & Payment:

- The consignor sets the retail price, but BRB reserves the right to suggest adjustments for market fit.
- Payments will be issued monthly based on sales performance.
- If an item is discounted during a sale or promotion, the split remains 60/40 on the discounted price unless otherwise agreed upon.

Inventory & Sales Tracking:

- BRB will track inventory and provide sales reports upon request.
- The consignor is responsible for restocking items as needed.

End of Term Options:

1. If items perform well, BRB may extend the consignment period or discuss wholesale opportunities.
2. If items remain unsold after 3 months:
 - The consignor must pick up inventory within 14 days of notice.
 - If not collected, the items become store property and may be donated or discounted at BRB's discretion.

Consignor Responsibilities:

- Deliver inventory in sellable condition (clean, professional packaging, no damages).

- Provide promotional support where possible (social media, personal networks, etc.).

Next Steps:

If you're interested in consigning with Balcony Row Books, please email meg@balconyrowbooks.com with:

1. A brief introduction and product details.
2. Photos or samples (if applicable).
3. Suggested retail pricing.